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REYNOLDS' IN REVIEW

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SO WHAT'S NEW FOR 2007?

By Bob Harris

There is a LOT going on this year that's new and exciting in the Subaru line-up for 2007

OUTBACK/LEGACY



The biggest news is that they have REDUCED the MSRP of almost the entire lineup. The New 2007 Outback Wagon now comes in a "Basic" model that has a MSRP of \$23,820 which is \$2800 LOWER than last years 2.5i wagon! In fact all Legacy and Outback's have been reduced by an average of over a \$1,000.00. In addition to a lower price all 2007 Outback/Legacy models have an auxiliary audio jack in the center console for all of the IPOD users out there. They also have MP3/WMA capability and are XM satellite radio capable. Subaru has listened to the consumer in regards to the 2007 sedans. Good News! The rear seat is now a 60/40 split fold down as opposed to last years "pass through" design making the popular sedans much more versatile. Some models will feature Tire Pressure Monitoring System, Pre-wiring for a remote engine starter and Subaru Intelligent Drive or SI-Drive in Suby speak.

FORESTER

2007 Foresters have also had a price reduction even though they have ADDED features. Foresters have several different exterior/interior color changes from 2006. Subaru has also "refined" the engine interior. Also there is across the model lineup audio upgrades and minor exterior trim changes. All Forester models now have high grade needle carpet as well as a change to the front door trim to accept a 500ml bottle. The Premium models all are Sirius satellite capable, a CD player that can now read MP3/WMA discs and an auxiliary audio jack for Ipods etc.

The B9 Tribeca also has enhancements and price reductions similar to the Forester and Outback/Legacy and Numerous safety enhancements along with three new colors.

Over all Subaru is giving you more car for less money! It's going to be a great year for Subaru and Reynolds Garage & Marine with a Great product at a lower price and more features! Come in and see Hayden, Bob, Mary or Joe and they will be happy to show you all the changes for 2007!

BOB'S RESTAURANT REVIEW

Tissa's Country Market

855 Boston Post Rd. • Old Saybrook, CT. 06475 • 860-395-1781

A wonderful Grocery store, Deli and Café right on the Boston Post Rd. across from Johnny Ad's in Old Saybrook. Stop in and visit Mohammed and Kathy and have one of the best lunches on the shoreline. The food is wonderful as it is a little different from the typical sandwich shop. Try one of the sandwiches on the Ciabatta bread and you will not be disappointed. Many dishes are served with a Moroccan flare as Mohamed is from Tissa which is a town in Morocco where he was born and raised on one of largest farms in the country. Kathy is a Local to Connecticut and they first met when they where working at the Mystic Hilton. All of the sandwiches are a creative joy! From the ham with pear and mango salsa, balsamic vinegar and olive oil to the Lemon Artichoke Tuna salad each sandwich has unique and wonderful flavors that join together harmoniously. Tissas Market is a wonderful addition to the Shoreline and a welcome change from the norm. Go and and visit Mohammed and Kathy and say hi to their 2 year old girl Asallah, let them know the Reynolds family sent you and be prepared for a wonderful meal!

THE MEN OF LYME 2007

Well, what can we say after the 2006 Men of Lyme Calendar which featured our very own Gary Reynolds on a fire truck, and Mark Wayland (Kathryn's husband) and many other Lyme natives who graciously bared it all to raise money and awareness for the Lyme Compact. With their bravery the Lyme Compact for Affordable Housing for Lyme, raised over \$23,000!!

Sorry you did not get a calendar? Do not fear, the Men of Lyme 2007 Calendar was just released at the 105th annual Hamburg Fair. As a customer of Reynolds, once again, you will recognize a couple of the months! Curious? Come in to purchase a calendar at Reynolds' (only \$15) and support a very worthwhile cause. Kudos to the brave Men of Lyme who did bare it all for charity!!

MARINE SERVICE

Hi. My name is Darryl Mosher. I am an Old Saybrook native and have lived in the shoreline area for most of my life. Having been raised on the Connecticut River in Old Saybrook, I took an early liking to boating. I got my first boat when I was twelve and my brothers and I enjoyed fishing often.

My first start in the Marine Industry was in 1979 working for a local company. I have been in the same field ever since. Over the years I have worked in all aspects of boat repair, refitting, racing and sales. There have been some wonderful fish/boating stories over the years!

I am married with two children in middle school and two adult stepchildren. My son, Clinton and daughter, Elizabeth both enjoy fishing with me. Canoeing is the newest family interest along with taking the dogs to the lake for some water recreation.

I am looking forward to meeting some new faces and hope to see many of my former customers stop in for a visit.

Welcome to the Reynolds' team Darryl !



NEW SUBARU TECHNICIAN

To better serve you, the Subaru Service Team is growing. We want to get you in and get you back on the road quickly, we know your time is valuable. To assist us in doing so, we have hired a new, extremely qualified technician, Steven Woodruff.

Steven Woodruff brings 26 years of automotive experience to Reynolds' Garage and Marine Inc. He is an ASE Master Certified Technician with experience and training on Chevrolets, Cadillacs and much more. Steve operated his own shop for 18 years in Groton Connecticut. When he decided to leave his own business he taught at a College Trade School. Steve is also a State Emissions Repair Instructor. He resides in Preston with his wife and six children. Steve and his sons are avid motorcycle trail riders. Welcome to the Reynolds' Team Steve!



KATHRYN'S KOLUMN

This time of year is so special to all of us living in New England, with fall comes sunny warm days, cool nights, gentle breezes and gorgeous fall color. One of my favorite times of the year.

I like to select a plant not only for color, habit and leaf shape but also for fall color. Often though when we have selected our plantings, it is spring and fall color can quickly be overlooked or not discussed. There are so many wonderful plants with more than one season of interest that I try to take into account all seasons.

A great perennial with just beautiful yellow fall color is *Amsonia* or Blue Star. The deer and disease resistant foliage is excellent for the back of the sunny perennial border and is just mesmerizing in the fall with spectacular yellow fall color which holds long into winter providing some winter interest too.

Another plant that no yard should be without is the *Viburnum*. With many different varieties, the *Viburnums* all have excellent orange/red/yellow fall color, are fast growing medium sized shrubs often with ornamental berries (that wildlife love!) and gorgeous flowers. In fact I selected *Viburnum nudum* "Winterthur" for my front yard and it blooms in late June/July, has a nice compact shape, glossy green foliage, multi-colored fruit and nice reddish/purple fall color and the naked stems look so pretty covered in snow against the house. (You can see I think there are many alternates for the generic evergreen specimens often planted in foundation plantings.)

Another great pick is the *Enkianthus* shrub. *Enkianthus perulatus* is a nice compact slow growing shrub with bright red fall color and just the sweetest white to pink nodding flowers in early Spring. It holds well as a cut flower too. Actually, Nancy Ballek, when I worked at Ballek's Garden Center during my college years, introduced me to that plant. (*Enkianthus* is planted in front of the showroom, check it out on your next visit).

Lastly, a native plant, *Fothergilla* is hardy and extremely underused, just now growing in popularity. With handsome soft fuzzy leaves that change to a reddish hue in fall, fragrant white bottlebrush flowers in spring and a nice small compact size (about 3' max) it is a great selection for the mixed border. Natives are growing in popularity as they are tolerant of the growing conditions and often need less watering, care and attention than cultivated species. Hope to see you all out leaf peeping!

Kathryn

In Search of a fun weekend adventure?

In under 2 hours you can go to **The Butterfly Place** (located right down the road from Yankee candle co) open seven days a week from 10-5pm until Columbus Day (Oct 9th). An indoor sanctuary loaded with gorgeous multi-colored butterflies- very Cool! (phone is 978-392-0955, address: 120 Tyngsboro Rd, Westford MA 01886).

AMAZING FAST FACTS ABOUT SUBARU OF INDIANA

Subaru of Indiana is the home of the SUBARU Outback, Legacy and B9 Tribeca in North America.

In 2005 Subaru of Indiana recycled 12,304 tons of scrap metal, 1,736 tons of cardboard and paper and 1,033 tons of wood. Equivalent to conserving....

34,776 Mature Trees

51,289,812 KWhrs of electricity

34300 Cubic Yards of Landfill Airspace

803,629 Gallons of Oil

41,657 Gallons of Gasoline

12,149,900 Gallons of Water

ENVIRONMENTAL FIRSTS:

1994

First Auto Assembly plant in the U.S. to become smoke free

1998

First Auto assembly plant in the U.S. to be ISO 14001 Certified.

2002

First Auto assembly plant in the U.S. with an on-site solvent recovery/reuse system

2003

First Auto assembly plant in the U.S. to be designated a "Back-yard Wildlife Habitat" by the National Wildlife Federation

2004

First Auto assembly plant to achieve ZERO LANDFILL!

2004 First Auto assembly plant in the U.S. to dry paint and wastewater sludge on-site for use as a raw material.

"Walking the grounds of Subaru of Indiana Automotive in Lafayette, Indian, you would be hard pressed to find stereotypical sights and smells. However you do would have to be careful not to disturb the deer, coyotes, beavers and blue herons" *SUBARU DRIVE MAGAZINE-Summer, 2005*

Accessories for 1999-2003 Subaru's at just over dealer cost - Hood deflectors, trailer hitches, cargo trays just to name a few items. Please call our Parts Department.

MARINE SALES: EXCITING UPDATES FOR 2007

Yamaha has introduced a new four stroke 20 and 15 horsepower outboard. The new models will be lighter and feature a front mounted shifter with prime start Auto-enrichment system and a standard freshwater flush. These will be available this fall.

Skeeter introduces the all New ZX series. This boat got a whole new look for 2007. Three new models, ZX190, ZX200 and ZX225, have just started to arrive in our dealership. All new recessed trolling motor foot well, suspension style seats, center cooler, modular consoles, new striping, flush mount electronics are just a few of the latest improvements. This boat is a "must see" and we invite you to come check them out today!

G3 has brought together the functionality of their Eagle series with the extreme demands of saltwater with the introduction of the all new Eagle 175 Coastal, this boat features a vinyl floor with a saltwater edition trolling motor all with a cool white and blue paint scheme sitting on a galvanized trailer. This boat will be perfect for those who wish to chase inshore Stripers and blues and still feel at home on any freshwater lake. Joining the Eagle series this year is the Eagle 180 an all new "wide body" designed 18' bass boat rated for 115 horsepower. On the deep V side the new V172 is sure to be a huge hit. This boat rides like its big brothers but is still at home on smaller lakes and ponds. The new rod box and front deck height separate this boat from the competition. Please come see these new boats soon as our first 2007 models are here for the viewing.

2007 marks a new chapter for Cobia, as they just opened an all new state of the art manufacturing facility in North Carolina. This new facility will enable them to build more boats than ever before and with a much tighter manufacturing tolerance. The move also will result in lower transportation costs. This year there have been numerous hardware upgrades and improvements in the rigging. Several 2007 models are in stock now and ready to be seen.



IS YOUR CAR READY FOR WINTER?

We really do not want to mention it but...winter is right around the corner. When winter arrives it only magnifies existing problems like hard starts, rough idling and other drivability problems. So come on in for a **FREE 25 point Fall Inspection**, just call Keith in service and mention this article. It is also a good idea to have your coolant flushed and refilled every two years and to check over your heater/defroster to make sure they are working properly. Did you know a full fuel tank decreases the chances of moisture forming in gas lines? It is a good idea not to run on empty, especially in the winter months. Also, very important to check your battery which in most Subaru's have a lifespan of 4-5 years. At Reynolds' we have a state of the art Subaru Battery Tester that will print out a receipt telling you the life left in your battery and how your charging system is working.

The most obvious thing most people ask to be checked for winter is their tires. Both tire tread and tire pressure should be looked over regularly. Tires need to be rotated based on tire wear and not mileage, as so many dealers do. For replacement tires we have sold a lot of National Ovarions by Yokohama. They are competitively priced, come with a road hazard warranty and are much less expensive than replacing with original equipment. The price does vary according to size and model of the tire. Call Marty in Subaru Service for more information.

Lastly, it is a good idea to regularly check all exterior and interior lighting on your vehicle. Check your headlights at night, to make sure they are aimed properly, if not we can take care of that for you too! Winter wiper blades do make a difference and since most wiper blades only last 6 months, it is a good idea to replace them in the fall and spring. Do not forget to check the wiper fluid too! Call now and Marty will discount your winter wipers blades 15%! Here's to Safe Winter Travels in Your Subaru!

Keith and Marty
Your Subaru Service Team!

PS. Marty has an excess of bubble wrap from parts shipments, if you can use any or all of it, we will gladly give it to you, just call Marty! We are much happier to recycle than to discard!

CONGRATULATIONS!



We would like to congratulate John King's daughter Michelle on an unbelievable freshman rowing season at Princeton University. They were undefeated in the regular season and Eastern Sprints Champions. Michelle was one of three freshman moved into 2nd varsity boat. They were third as a team Nationally and Varsity won by the largest margin ever at NCAA.

Congratulations Michelle !!



We at Reynolds would like to ask our customers to please return loaner cars to the show room. There is very limited parking space in our Service Department. Just a reminder, no smoking and no pets in our cars we have customers that are very allergic to both and we would like to be considerate to all of our customers.