



Reynolds' Garage & Marine, Inc.  
264 Hamburg Road / Lyme, CT 06371  
(860) 434-0028



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# REYNOLDS' IN REVIEW

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## MARY ALAPA RETIRES!!!

*Mary's thoughts over 9 years in Subaru Sales at Reynolds:*

Where did the time go! I remember my first days at Reynolds' trying to figure out what to tell folks about a new car, something I hadn't had in years. Hayden making me write everything 60 times like a school kid from the 50's, which fortunately I was, so that wasn't a big problem. I was used to the drill from years of nuns in the past, Sr. Mary Carmelita/Hayden same difference, I LEARNED!

Summer heat-winter cold, that's what I will remember. Moving cars for the Hamburg Fair, walking the dog Storm, pushing snow off the cars, parking cars, sometimes more or less successfully.

Cars: Colors change, models and their names change, great cars- all looking for a home. There's got to be someone out there who'll love this one. Hope I can find that someone because that's how I eat.

Test drives, do you have any idea about all the fascinating things you can find on Route 156 in Lyme? It's territory I think I've thoroughly explored.

Good people, co-workers, family owners, customers over the years, lots of stories. Support, help and comfort in the difficult times. I'm so glad I got to share these years with all of you. Thank you everyone.

Fondly, Mary Alapa

The Reynolds Family and staff would like to again say thank you to Mary for 9 years of dedicated service at Reynolds'. We wish you all the best as you embark on your next phase of life and enjoy more time with family and friends and participating in the many hobbies you have. You will be missed by all, especially Storm who was spoiled by your special walks through the fairgrounds and to the HL Reynolds store!

Recently Mary came by to visit us and she was all smiles. She attended her grandson's graduation from high school (whom we all remember when he came to visit when he was in his early teens!), she has been gardening at her home, visiting with her son and just relaxing. Keep enjoying life Mary, you deserve it!

From all your friends at Reynolds' Garage and Marine

*A little trivia: How many cars does a salesperson sell over 9 years? Mary sold 1,108 cars over her 9 years at Reynolds! Congratulations Mary!*



*Pictured above left to right: Marilynn Reynolds, Mary Alapa and Gary Reynolds.*

## PRESIDENT'S PERSPECTIVE

Our new storage/display parking area is nearly complete, as we are expecting to pave it later this summer. We are very pleased with the outcome and feel it is in keeping with the character of Lyme. Hopefully it does not continue to be too dry, otherwise my new job may be watering shrubs and boston ivy.

We are quickly approaching 2008 and in 2009 we will be celebrating our 150th year in business. As we begin to put together information, pictures, stories etc, I turn to you, our customers that might have something to include in our story. I know there are many of you who knew my father Leland and maybe a few who knew my grandfather Don. Any and all information, no matter how small, would be most appreciated and very helpful. We are planning to produce a booklet to share our story and history in the automobile industry. We welcome any and all suggestions as we feel it is very important to include all townspeople in this celebration.

Sincerely  
Gary H. Reynolds

## HAMBURG FAIR: COMING AUGUST 17TH, 18TH AND 19TH



Come to the annual Hamburg Fair, located across the street from Reynolds' Garage, On Friday night August 17th through Sunday August 19th, Horse pulls Saturday afternoon and evening, Free Face Painting, Clowns, Living Statue, Fried Dough, Ray's famous Fries, and yummy Lyme Rickey's to drink, Pie eating contest, free games in the rink, Exhibits in the Grange-photographs, arts and crafts and baking, come enter your talents, Friday 1-5pm! Email the fair at [hamburgfair@comcast.net](mailto:hamburgfair@comcast.net)

*pictured left at last year's Hamburg Fair is Julia, Kaleigh and Izzadora Reynolds and Laura Lee and Teddy Wayland.*



Please share your email address with us by sending it to [kathryn@reynolds1859.com](mailto:kathryn@reynolds1859.com), special offers will be sent to you in the near future!

## CURTIS WITT: A SUCCESS STORY!

Early one Saturday morning I couldn't help but notice a very enthusiastic child roaming around the new cars in the showroom. He was just so excited, smiling and enjoying his time in the showroom, while his mother's car was being serviced. It turns out he was researching Subaru's as a possible topic for a school project for his second grade class. The young boy, Curtis Witt, a student at the Integrated Day Charter School in Norwich CT decided to pursue his favorite subject, the Subaru WRX Sti.

On February 16th, 2007 Curtis presented an extremely detailed project about the history and evolution of the Subaru from 1953 to the present. He spoke about how the boxer engines lower the center of gravity for better balance, the fact that the US ski team uses Subaru as their official car and the highlight of the presentation was the pictures from his visit to our dealership that Saturday.

While he was visiting, Joe Barlow (Salesman) kindly pulled out a WRX for Curtis to photograph, and the class apparently loved it! Keith Sikora (Service Manager) provided a tour of the garage area and allowed Curtis to take pictures of the undercarriage of his mom's car getting an oil change. There was also a US mail car with the right side steering wheel in for repairs, which Curtis enjoyed as well.



If you examine the photograph to the left you can see how much time and energy Curtis put into his project for Mrs. Digby's assignment! It was a great success! To encourage his enthusiasm for learning and for a job well done, Joe Barlow presented Curtis with his own WRX!

Thanks for sharing your project with us, Kathryn and the entire Reynolds' Staff



## NEW ARRIVAL: RANGER BOATS



We are very pleased to announce that we are now a Ranger Boat dealer. We now offer the top two selling bass boat brands in the country, Ranger and Skeeter. Our first delivery came very recently from Flippin Arkansas on Ranger's very own delivery trucks, and was unloaded very efficiently by one of their very capable drivers. Two of the first three boats delivered are already sold. Our first retail customer is Billy Lennon who purchased a 521VX 2008 Ranger. Our first pro-staff customer is Dan Nitkowski, who purchased a Z20 2008 Ranger. Congratulations Billy, enjoy and welcome aboard our pro-staff Dan! Dan's boat is available for demo rides, through our pro-staff program, with sufficient notice. His Ranger boat is powered by a 225HPDI Yamaha outboard engine. Please feel free to call us or come down to the dealership to view the wide array of Ranger Freshwater Boats. Ranger Boats have on average a delivery time of 8 weeks for custom boats delivered to the New England area. We are excited to show you our new line, give us a call,

Al Cappy and Tom Reynolds  
Your Marine Sales Team

## JOHN KING: OUTBOARD MASTER TECHNICIAN



Congratulations to our Senior Technician, John King, who recently passed the certification to become an Outboard Master Technician with the Yamaha Outboard Company, of which there are only approximately 80 across the country and only 2 in the state of Connecticut. John began his employment at Reynolds' in 1978 as an auto technician. After we became a Yamaha Outboard dealer, John expressed interest in switching to boats from the cars. Obviously it was a good match. Although, he still works on the autos during the winter months. John is also an ASE Master Certified Technician and a CT licensed emissions repairer. John is an extremely talented and dedicated technician who is capable of repairing just about anything that comes through the door.

## EXCITING NEWS FROM SUBARU!

The 2008 model year Subaru's are here and there are plenty of changes! The biggest news is the all new Subaru Tribeca. The new Tribeca has a redesigned front end and back end to give it a more appealing look. The back quarter windows are now larger for increased visibility. Probably the best news is under the hood. The Tribeca boasts a larger engine with more horsepower and torque but at the same time gets up to 20% better fuel economy!

The 2008 Subaru Impreza has been completely redesigned and is larger than previous models. The 2008 will have many features you would only expect to find on a higher priced luxury car like VDC-Vehicle dynamics control, Satellite radio and keyless entry to name a few. The new Impreza gives you an all wheel drive vehicle for what the price of a competitor's front wheel drives are.

The Legacy and the Outback have both been given a facelift and improvements this year along with several color changes. One note, the Outback only comes in a wagon now and the Legacy only comes in a sedan..

There are some minor changes to the Forester but Subaru insiders tell us to look for a completely new Forester early next year.

There are some great deals on the 2007's AND 2008's so if you are considering a new car now is the time! We are in need of trade-ins for our used car inventory and are prepared to give you top dollar for your car. Remember if you are looking for any car or truck give us a call. Although our primary used car inventory is made up of Subaru's we have a wide network where we can get any type of vehicle so call us first and let us do the shopping for you.

## SUBARU PARTS AND SERVICE

### Subaru Parts Specials:

**Hood Deflectors:** for various models  
Regularly priced \$69.00 now only \$50.00

**Trailer Hitches\*:**  
2006-2008 Subaru Outback reg \$299.95 on sale now \$225.00  
2005 Subaru Outback reg \$299.95 on sale now \$220.00  
2003-2008 Subaru Forester reg \$229.50 on sale now \$170.00  
\*installation extra

**Used Dog Guards:**  
2003-2008 Forester with no sunroof  
NEW \$240.00 used \$100.00  
2000-2004 Legacy/Outback with sunroof  
NEW \$170.00 used \$75.00  
2000-2004 Legacy/Outback without sunroof  
NEW \$170.00 used \$75.00

Please note many books have been left in the waiting room, please call to claim: *The Miracle Life of Edgar Mint*, *The Winter of Red Snow*, *Valley of Silence* by Nora Roberts, *The Husband* by Dean Koontz.

## PRIVACY NOTICE FOR REYNOLDS' GARAGE & MARINE, INC.

This Privacy Notice describes some of our policies and procedures with respect to the non-public personal information we may collect in connection with your financial transaction with Reynolds' Garage and Marine, Inc.

We collect non-public personal information about you from the following sources:

- Information we receive from applications or other forms.
- Information we receive regarding transactions with us or others.
- Information we receive from a consumer reporting agency.

We do not disclose any non-public personal information about you to anyone, except as permitted by law. If you decide to pay off your Installment or Lease contract or if you otherwise cease to be a customer of ours, we will adhere to the privacy policies and practices described in this notice.

As permitted by law, we may disclose all of the information we collect, as described above, to companies that perform marketing services on our behalf or to financial institutions with whom we have joint marketing agreements.

We restrict access to non-public personal information about you to those employees who need to obtain that information to provide products or services to you. We maintain physical, electronic and procedural safeguards that comply with federal regulations to guard your non-public personal information.

This Privacy Notice is not a contract with Reynolds' Garage and Marine, Inc. We at Reynolds' Garage and Marine Inc. reserve the right to make changes and reserve the right to share in the future.



What is Storm to do, Mary leaves and two siblings arrive? Storm is tolerating the new arrival of his baby sister Chloe (a yellow lab-12 weeks old) and his baby brother Logan (a golden retriever-8weeks old), but continues to come to work each day at Reynolds for a little break from his siblings. Storm is pictured above with his new little friends and is being a very good brother to both! Congratulations and good luck Hayden and Emily!

Storm appreciates it if you do not bring your own dog into the showroom as he is protective of his home away from home, thanks!